

## **Maryland Daily Record**

### **Container shipping company Hapag-Lloyd to start service to Baltimore**

Sun, February 26, 2012

By Shane Doyle

Daily Record Business Writer

The fifth-largest container shipping company in the world is beginning a weekly container service to the Port of Baltimore that could create nearly 600 new jobs for Maryland.

German company Hapag-Lloyd is expected to bring up to 30,000 containers through the port annually, with its first shipment scheduled to arrive Wednesday.

Hapag-Lloyd has made the Port of Baltimore the first U.S. port of call for the weekly service, which originates from northern Europe, meaning that the shipments will arrive in Baltimore before any other American port. More cargo is usually offloaded at first ports of call than at remaining ports along a ship's route.

"It's always a great day when we have a new company with new jobs," Rep. C.A. Dutch Ruppersberger, a Democrat representing Maryland's 2nd Congressional District, said at a Friday news conference at the port.

Maryland Transportation Secretary Beverley K. Swaim-Staley said that the new service will create 255 direct jobs at the port, and could potentially create 600 new jobs altogether.

With the addition of Hapag-Lloyd, the Port of Baltimore will have three of the world's top five container carriers shipping there.

"This new call at the Port of Baltimore offers importers in Baltimore and the surrounding catchment area a direct call with a fast transit time of nine days from Germany," Hapag-Lloyd Senior Vice President Stuart Rattray said in a statement.

Gov. Martin O'Malley pointed to the port's new 50-foot berth as one of the reasons Hapag-Lloyd chose to come to Baltimore.

"Just two years ago, we broke ground on the Port's new 50-foot container berth to capture the new business from the Panama Canal expansion, and Maryland already is seeing the economic payoff," the governor said in a statement.

The Maryland Port Administration said the berth is expected to be finished in August, two years ahead of schedule.

When it is completed, Baltimore and Norfolk, Va., will have the only two ports on the East Coast with 50-foot channels and 50-foot berths.

The berth is being constructed by Ports America Chesapeake, which agreed to take on the project as part of its partnership with the MPA that was announced in 2009.

Hapag-Lloyd has been in business for 165 years, and transports 5 million containers annually, according to its website.

### **Baltimore Business Journal**

#### **Port of Baltimore: German container carrier deal to create hundreds of jobs**

Seagirt Marine Terminal will welcome a new German shipping line starting in late February.

Md., Ports America partnered to woo Hapag-Lloyd

MPA says the start of a new deal with a German container shipping giant could create as many as 600 jobs.

Hapag-Lloyd, one of the world's largest container carriers, will begin weekly calls to the Port of Baltimore starting next week. Hapag-Lloyd will make weekly routes from North Europe to Seagirt Marine, the first port of call for the container carrier's ships upon crossing the Atlantic. Securing a spot as the first stop for a container ship is key for importing volume because more cargo is typically unloaded at the first port than subsequent ports, Maryland Port Administration officials say.

Hapag-Lloyd's ships will make stops in England, France, Belgium and Germany before stopping in Baltimore on the way to Mexico, Houston, New Orleans and Charleston, S.C.

The new business could lead to 600 new jobs, including 255 direct jobs at the port. Other jobs could stem from trucking and towing, for example.

Hapag-Lloyd is the fifth-largest container company in the world, according to MPA officials. Baltimore already has long-term deals as a port of call for Mediterranean Shipping Co., the world's largest container shipping line, and Evergreen Marine Corp., the third-largest container shipping firm in the world.

Journal of Commerce (also vesseltracker.com, worldportsource.com)

Hapag-Lloyd to Call at Baltimore First on Europe-Gulf Loop

Peter T. Leach, Senior Editor | Feb 24, 2012

Call is expected to boost port's throughput up to 30,000 containers annually

Hapag-Lloyd plans to make Baltimore its first westbound call in the U.S. on its weekly Gulf of Mexico Express from North Europe to U.S. and Mexican Gulf ports.

The call is expected to boost Baltimore's container throughput by up to 30,000 container a year. The eastbound port rotation of the Gulf of Mexico Express will be: Thamesport, Le Havre, Antwerp, Bremerhaven, Baltimore, Veracruz, Mexico, Altamira, New Orleans and Charleston.

The Port of Baltimore handled a record-number of containers and automobiles in 2011, as both cargos surpassed levels set before the 2009 recession.

### **Frederick News Post**

#### **Ruppersberger to welcome shipping giant to port**

BALTIMORE (AP) — Rep. C.A. Dutch Ruppersberger will be welcoming a German-based container shipping company to the Port of Baltimore.

The Democratic congressman will attend a ceremony on Friday in Baltimore to welcome Hapag-Lloyd, the world's fifth-largest container company.

Hapag-Lloyd will begin direct, weekly container service from North Europe to Baltimore on Saturday.

Baltimore will be the first U.S. port of call for the service. As a result, more cargo will be offloaded at the Port of Baltimore than at subsequent ports.

### **Delawareonline.com**

#### **Port of Baltimore set records in 2011**

BALTIMORE — Officials say public terminals at the Port of Baltimore set records last year in handling of vehicles, containers and wood pulp.

The figures released Thursday show port workers processed 612,480 auto imports and exports in 2011 and more than a half-million tons of wood pulp, both records. Container traffic was up 4 percent from 2010.

Gov. Martin O'Malley said the figures show that the port has rebounded from the economic slump.

#### **ESSEX.PATCH.COM**

European Shipping Company Brings Jobs to Baltimore

By Greg Stotler Email the author February 27, 2012

Hapag-Lloyd announced that they will ship roughly 30,000 containers annually from northern Europe to be unloaded in Baltimore.

More than 600 jobs will be created in Maryland following the announcement Friday that Germany-based Hapag-Lloyd will be bringing its business to the Port of Baltimore.

Hapag-Lloyd, the fifth-largest container shipping company in the world, announced during a news conference Friday at the Port of Baltimore, that it will ship roughly 30,000 containers annually from northern Europe to be unloaded in Baltimore. According to a Maryland Port Authority statement, the new business would also result in 255 direct jobs at the port.

"It's always a great day when we have a new company coming to Maryland with new jobs," Rep. C.A. Dutch Ruppersberger said. "If there is one thing we need right now it's jobs."

The port's new 50-foot deep container berth, along with access to CSX railways allowed Baltimore to secure the contract. The new berth was built to capture the new business from the Panama Canal expansion, which will allow modern large ships to move through the canal.

"This new call at the Port of Baltimore offers importers in Baltimore and the surrounding catchment area a direct call with a fast transit time of nine days from Germany," said Hapag-Lloyd Senior Vice President Area Southeast Stuart Rattray. "The service also provides direct links from the United Kingdom, France and Belgium."

The new service will be part of Hapag-Lloyd's Gulf of Mexico Express. According to a news release, it will begin in Thamesport, England and will transit to Le Havre, France; Antwerp, Belgium, and Bremerhaven, Germany. It will then travel to the U.S. and stop in Baltimore, then travel to Veracruz, Mexico; Altamira, Mexico; Houston; New Orleans, and Charleston, Va..

With this new service, according to state port authority officials, the Port of Baltimore will include three of the world's top five container carriers in its portfolio.

#### **MARYLANDREPORTER.COM**

PRIVATE-PUBLIC PARTNERS: A big shipping container company signed on at the Port of Baltimore Friday, and state Transportation Secretary Beverley Swaim-Staley used the opportunity to further laud the importance of public-private partnerships in Maryland, Alexander Pyles reports for the Daily Record.

Transportation Secretary says public-private partnership aided Port  
By: Alexander Pyles

A big shipping container company signed on at the Port of Baltimore Friday, and Transportation Secretary Beverley Swaim-Staley used the opportunity to further laud the importance of public-private partnerships in Maryland.

Germany-based Hapag-Lloyd, the fifth-largest container shipping company in the world, is starting weekly service to the Port, a Maryland Port Administration statement said.

The new business could create as many as 600 jobs in Maryland and – according to Swaim-Staley — is thanks to a partnership the state entered into with Ports America Chesapeake, which runs day-to-day operations at the Seagirt Marine Terminal.

The company is also constructing a 50-foot berth to capitalize on the Panama Canal expansion, the statement said, and the improvement was a key factor in luring Hapag-Lloyd.

The timing couldn't have been better for Swaim-Staley and Gov. Martin O'Malley, who is championing legislation that would create rules to govern public-private partnerships, like the one at Seagirt.

"The Seagirt port has been a national model in how to do public-private partnerships," Swaim-Staley said in a Environmental Matters Committee hearing on the legislation Friday afternoon.